

# St. John's Senior School



**Subject: Business**  
**Teacher: Mr. H. O'Neill**

**Form: Upper 6<sup>th</sup>**  
**Term: Autumn 2023**

WEEK	WEEK BEGINNING	TOPIC
1	4 <sup>th</sup> September	<p><b>3.1.1 Corporate objectives</b>                      Development and levels                      Critical appraisal of these and their presentation</p> <p><b>3.4.1 Corporate influences</b>                      The timescales on which businesses work                      Influences on decision-making</p> <p><b>3.4.4 Business ethics</b>                      Trade-offs between profit and ethics and how this relates to objectives</p>
2	11 <sup>th</sup> September	<p><b>3.4.3 Shareholders versus stakeholders</b>                      Examples of stakeholders and their objectives                      Influences on business objectives                      Conflicts between stakeholders and stakeholders and the business</p>
3	18 <sup>th</sup> September	<p><b>3.4.2 Corporate culture</b>                      How culture is formed in relation to objectives, ethics, etc.                      Categorising culture and assessing its strength</p>
4	25 <sup>th</sup> September	<p><b>3.1.2 Theories of corporate strategy</b>                      Ansoff, Porter, Boston Matrix Strategic and tactical decisions</p>
5	2 <sup>nd</sup> October	<b>Mini-Test Week</b>
6	9 <sup>th</sup> October	<p><b>3.1.3 SWOT analysis</b>  <b>3.1.4 Impact of external influences</b>                      PESTLE analysis</p>
7	16 <sup>th</sup> October	<p><b>3.2.1 Growth</b>                      How and why businesses grow                      Problems of growth</p> <p><b>3.2.2 Mergers and takeovers</b>                      Reasons                      Different categories/directions</p> <p><b>3.2.3 Organic growth</b>                      Compare and contrast with mergers and takeovers, and reasons for staying small</p> <p><b>3.2.4 Reasons for staying small</b></p>

<b>HALF - TERM</b>		
8	30 <sup>th</sup> October	<b>3.3.1 Quantitative sales forecasting</b> Times series analysis calculations Uses and limitations of quantitative sales forecasting
9	6 <sup>th</sup> November	<b>3.3.2 Investment appraisal</b> Methods, calculation and interpretation Uses and limitations
10	13 <sup>th</sup> November	<b>3.3.3 Decision trees</b> Construction and interpretation Uses and limitations
11	20 <sup>th</sup> November	<b>3.3.4 Critical Path Analysis</b> Completion and interpretation Uses and limitations
12	27 <sup>th</sup> November	<b>3.5.1 Interpretation of financial statements</b> Statement of comprehensive income (profit and loss account) and statement of financial position (balance sheet) Stakeholder interest <b>3.5.2 Ratio analysis</b> Calculation and interpretation Uses and limitations
13	4 <sup>th</sup> December	Revision and examination technique for Mock Exam

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WEEK	WEEK BEGINNING	TOPIC
1	3 <sup>rd</sup> January (Wednesday)	Mock Examinations
2	8 <sup>th</sup> January	Mock Examinations
3	15 <sup>th</sup> January	<p><b>3.6.1 Causes and effects of change</b></p> <p><b>3.6.2 Key factors in change</b></p> <p>Link to topics covered within this theme</p> <p><b>3.6.3 Scenario planning</b></p> <p>Planning to reduce risk</p>
4	22 <sup>nd</sup> January	Pre-release Paper 3 Exam Preparation
5	29 <sup>th</sup> January	Pre-release Paper 3 Exam Preparation
6	5 <sup>th</sup> February	Pre-release Paper 3 Exam Preparation
<b>HALF - TERM</b>		
7	19 <sup>th</sup> February	Pre-release Paper 3 Exam Preparation
8	26 <sup>th</sup> February	Pre-release Paper 3 Exam Preparation
9	4 <sup>th</sup> March	Exam Practice Preparation (Revision)
10	11 <sup>th</sup> March	Exam Practice Preparation (Revision)
11	18 <sup>th</sup> March	Exam Practice Preparation (Revision)

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<b>WEEK</b>	<b>WEEK BEGINNING</b>	<b>TOPIC</b>
1	16 <sup>th</sup> April (Tuesday)	Exam Practice Preparation (Revision)
2	22 <sup>nd</sup> April	Exam Practice Preparation (Revision)
3	29 <sup>th</sup> April	Exam Practice Preparation (Revision)
4	7 <sup>th</sup> May	Exam Practice Preparation (Revision)
5	13 <sup>th</sup> May	Exam Practice Preparation (Revision)
6	20 <sup>th</sup> May	External Exams
<b>HALF - TERM</b>		
7	3 <sup>rd</sup> June	External Exams
8	10 <sup>th</sup> June	External Exams
9	17 <sup>th</sup> June	External Exams
10	24 <sup>th</sup> June	External Exams